

# Neil Marchesi

Pine Plains, NY 12567

[keepitneil@gmail.com](mailto:keepitneil@gmail.com)

609-477-4152

[LinkedIn](#)

## Work Experience

### **Farm Manager**

Ingadi Farm - Pine Plains, NY

April 2021 to November 2021

### **Donation Garden Manager**

Duke Farms

December 2019 to April 2021

- Manage and maintain a 2-acre vegetable garden with multiple greenhouses.
- Grew over 5,000lbs of produce for local hunger-relief organizations in 2020.
- Create and implement crop production plan; managing crops from seed to harvest and post-harvest processing, continually exceeding production goals.

### **Garden Manager/Guest Relations**

Hui Ho'olana - Molokai, HI

March 2019 to July 2019

- Manage and maintain a 2-acre vegetable garden with multiple greenhouses.
- Grew over 5,000lbs of produce for local hunger-relief organizations in 2020.
- Creating and maintaining a growing schedule for the farm based on the chef's input.
- Propagating. Planting. Cultivating. Weeding. Tractor and machine operation. Harvesting to kitchen specifications. Transplanting. Seeding. Trellising. Irrigation.
- IPM and biological soil & plant management for sustainable techniques. Composting.
- Interaction with guests when classes & events are at the farm or at educational events.
- Researching and conducting data to prepare documents for review and presentation by boards of directors, committees, and executives.

### **Production Manager**

Princeton University Press

November 2016 to November 2018

- Improved vendor relations through communication. Including plant visits, in-house meetings, and phone calls. Resulting in improved product quality, significantly reduced lead time, and lower material costs.
- Performed value and cost analysis, selecting products and vendors based on existing and future initiatives, policies, and procedures.
- Analyzed sales data to create weekly reports and schedules for print jobs.

## **Production Manager / Product Development**

Seedsheets

March 2015 to July 2016

- First employee hire. Brought a 13 SKU product line from concept to Home Depot stores and Amazon in 12 months with a team of four.
- Worked on product design, product testing performing multiple iterations of the product. - Integral part in creating the manufacturing process to build the product.
- Worked with CEO on business development and positioning product in the market.

## **Farm Manager**

Unity Farm - Charlotte, VT

July 2013 to March 2015

- Developed and executed farm operation from initial planting strategy to final product delivery • Created and executed daily seeding, harvesting, packaging schedules
- Located potential buyers and communicated with market representatives and customers
  - Implemented Integrated Pest Management
  - Researched and applied the newest farming technology and methods, including greenhouse design and irrigation systems
  - Maintained and harvested product with close attention to detail and proactive troubleshooting approach
  - Recruited and trained employees
  - Kept extensive records of site work and product sales
  - Followed through with maintenance request from owner in a timely manor
  - Performed general cleaning in buildings and outside of the building
  - Maintained a safe environment for guests.

## **Assistant Farm Manager**

Common Roots - South Burlington, VT

March 2013 to November 2013

- Organized and operated weekly farmers markets with a focus on customer engagement •  
Coordinated interns and volunteers, providing hands-on farm education programming •  
Implemented Integrated Pest Management
- Collaborated on food aggregation with a team of farmers, school faculty, and community members • Executed daily seeding, harvesting, packaging schedules

## **Farm Apprentice**

Full Moon Farm - Hinesburg, VT

April 2012 to November 2012

- Executed daily farm functions, including planting, harvesting, irrigation work and greenhouse maintenance
- Represented company values at the weekly farmers market and CSA pickups, ensuring quality products and customer service.

## Education

### **BA in Corporate Communications**

Susquehanna University - Selinsgrove, PA

August 2006 to May 2010

